

Greg Klebon

Senior Director - Finance & Accounting



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RELEVANT EXPERIENCE

Greg Klebon possesses broad-based experience in finance and accounting, having worked with 50+ privately held, high-growth technology companies. His areas of expertise include financial planning & analysis, financial modeling, financial reporting, due diligence, accounting cycle management, capital fundraising, and accounting staff management.

While at TechCXO, Greg has served clients as V.P. of Finance and Director of Finance and has assisted with raising over \$50M in capital.

Prior to joining TechCXO, Greg served as Director of Finance for a worldwide leader in translation services as a strategic leader that helped guide the company through a high-growth period from \$4M to \$20M+ in revenue and 125 employees over eight years. Greg has also previously held managerial and sales positions in the hospitality industry in Italy and the pharmaceutical industry.

LICENSES & EDUCATION

Greg received an **MBA in Finance** from the **University of Miami School of Business**, a **Master of Accounting** from **Nova Southeastern University**, and a **B.S. in Premedicine** from **Penn State University**.

He previously held a CPA license in the State of Florida from 2013-2018.

He also speaks Spanish and Italian.

PRACTICE FOCUS

FINANCE & ACCOUNTING

- Accounting Systems
- Audit Preparation
- Board Management
- Cash Management
- Financial Reporting
- GAAP Accounting
- Internal Controls
- Management Reporting
- Month End Close

FINANCIAL STRATEGY

- Business Planning for Startups
- Capital Requirements
- Debt Financing
- Equity Financing
- Financial Forecast
- Financial Modeling
- Raising Capital

OPERATIONS

- International Expansion
- Process Improvement
- Turnaround & Restructuring
- Business Performance & Cash Flow
- Partner/Vendor Management
- Organizational Structure

TECHNICAL ACCOUNTING

- Equity Accounting
- Equity Management

SECTOR EXPERIENCE

BUSINESS, FINANCIAL & COMMERCIAL SERVICES

- Accounting, Audit & Tax
- Asset Management, Commercial & Investment Banking
- BPO/Outsourcing Services
- Consulting Services
- Education & Training

HOSPITALITY

- Restaurants, Hotels, Resorts, Leisure Facilities

PHARMACEUTICALS

- Discovery Tools
- Manufacturing and Delivery

SOFTWARE

- Application Software
- Automation/Workflow
- Big Data
- Business Productivity Software
- Communication Software
- Education Software
- Entertainment Software
- ERP
- Financial Software
- Multimedia & Design Software
- Network Management Software
- SaaS
- Security Software
- Vertical Market Software