



JAMES CALVER

MANAGING PARTNER - EXECUTIVE OPERATIONS
INTERIM & FRACTIONAL CEO & COO
M&A ADVISOR



RELEVANT EXPERIENCE

James Calver is the Managing Partner of TechCXO's Executive Operations practice, assisting clients as an interim and fractional CEO & COO. His leadership roles have included:

Managing Partner, Executive Operations | TechCXO
Advises PE-backed, growth-mode, and family-owned companies on operational transformation, M&A strategy, post-deal integration, and leadership transitions. Engagements have included interim CEO and COO assignments, portfolio company operational improvement, diligence support, and board advisory work across healthcare, business services, consumer products, and luxury brands. Also serves as a fractional Operating Partner supporting lower-middle-market PE and growth firms across the full deal lifecycle.

Board Director | Alcanza Clinical Research
Supports strategic direction, M&A execution, operational oversight, financial performance, and growth strategy for this PE-backed clinical research organization focused on enrollment performance, clinical quality, and patient access.

CEO and Board Director | EMSI
Led the transformation of this PE-backed healthcare services provider through new growth initiatives, digital workflows, operational integration, sales restructuring, expense reduction, and commercial expansion across life sciences, insurance, and healthcare clients.

Board Director and Operating Partner | RSA Medical
Worked with the CEO and founder on post-Affordable Care Act growth strategy, operational improvement, and preparation for a successful strategic exit. Advised on Finance, HR, Technology, and Operations best practices.

CEO and Managing Partner | Allexian
Advised healthcare executives, boards, investors, and PE sponsors on operational improvement, diligence, growth strategy, and value creation initiatives across hospitals, home health, wellness, clinical trials, and physician practice management.

President & CEO, Board Director | Hooper Holmes
Led the turnaround of this publicly traded, 2,500-employee healthcare services company through restructuring, recapitalization, operational improvement, non-core divestitures, and the launch of a high-growth wellness business.

Additional Career Experience:
Senior leadership roles at GE and Mellon, with foundational advisory and M&A experience at COBA (part of Bain) and Broadview/Jefferies.

PERSONAL STATEMENT

As a CEO, COO, and Board Director with more than three decades of experience across private equity-backed, family-owned, and publicly traded companies, I help businesses drive growth, improve operations, and create enterprise value. I've led transformations in healthcare, life sciences, business services, consumer products, and technology, with deep experience in M&A, post-deal integration, operational excellence, and strategic execution.

Today, I serve as Managing Partner of TechCXO's Executive Operations practice, working as an interim and fractional CEO, COO, M&A advisor, and fractional Operating Partner for growth-mode and lower-middle-market companies. I focus on building fiscally responsible, results-oriented organizations, aligning leadership teams around clear strategic priorities, and helping companies execute with discipline during periods of growth, transition, and change.

PRACTICE FOCUS

STRATEGIC PLANNING, GROWTH & EXECUTION

- Company Mission & Vision Development
- Company Growth Strategy
- Customer Experience Strategy & Design
- Data Monetization
- Go-to-Market Strategy
- Organizational Alignment
- Product & Services Portfolio Planning
- Product Management
- Strategic Negotiations
- Transformation
- Partnerships & Strategic Alliances
- Structure, Systems Reporting & Accountability

BUSINESS OPERATIONS & KEY INITIATIVES

- Change Management
- Digital Transformation
- Technology Optimization
- Benchmarking & KPIs
- Profitability & Process Improvement
- R&D Oversight
- Services Design & Optimization
- Technology Commercialization

EDUCATION

James earned his **MBA**, with Distinction, from **Harvard Business School** and his **Bachelor and Master of Engineering** from **Oxford University, UK**.

SECTOR EXPERIENCE

COMMERCIAL SERVICES (B2B)

- Consulting Services
- Education & Training Services
- Human Capital Services

FINANCIAL SERVICES & INSURANCE

- National / Regional Banking
- Insurance Brokers
- Life & Health
- Multiline Insurance

HEALTHCARE

- Clinics/Outpatient Services
- Drug Discovery
- Elder & Disabled Care
- Hospitals/Inpatient Services
- Laboratory Services
- Managed Care
- Medical Records Systems
- Practice Management

TECHNOLOGY, SOFTWARE & SERVICES

- Automation/Workflow
- Business/Productivity Software
- Education Software
- IT Consulting & Outsourcing