

VANGUARD FURNITURE

Building a More Resilient Cybersecurity Program

Vanguard Furniture is a family-owned manufacturer of handcrafted residential furniture. As its operations became increasingly technology-dependent, leadership recognized the need for a more mature cybersecurity program to protect manufacturing operations and support long-term resilience.



Terry Ziemiak
Fractional CISO

TechCXO Partner Terry Ziemiak joined Vanguard as Fractional CISO, bringing executive cybersecurity leadership to assess risk, align internal and external resources, and establish a practical roadmap for continuous improvement.

CHALLENGES

- Previous cybersecurity events demonstrated how technology disruptions could directly impact manufacturing operations.
- Vanguard needed greater visibility into enterprise risk and stronger business continuity planning.
- Coordination across internal IT, an external MSP, and multiple technology vendors needed significant improvement.
- The company needed a long-term cybersecurity strategy rather than isolated technology projects.

SOLUTIONS

- Terry conducted a comprehensive cybersecurity assessment and developed a prioritized roadmap to strengthen security maturity.
- He aligned internal IT, service providers, technology partners, and leadership around clear roles, communication, and governance.
- Business continuity planning, executive reporting, and risk management were strengthened to improve preparedness and oversight.
- Together, these initiatives established an ongoing cybersecurity program designed to provide continuous and continuous improvement.

IMPACT

ZERO
production impacting cybersecurity incidents

STRONGER
business continuity and operational resilience

GREATER
executive visibility into cybersecurity risk

BETTER
alignment across IT, partners, and leadership



"Terry helped us bring structure, accountability, and a clearer understanding of our risks. Today, security is something we proactively manage instead of simply reacting to it."

— **Jason Wood**

IT Director, Vanguard Furniture



CONCLUSION

Vanguard now manages cybersecurity as an ongoing business discipline rather than a series of isolated technology projects.

The structured program has strengthened security maturity, improved executive oversight, and helped protect manufacturing operations from production-impacting cybersecurity incidents.

As a Fractional CISO, Terry Ziemiak helped Vanguard Furniture transform cybersecurity into an ongoing business capability by aligning technology, governance, and executive leadership around a practical roadmap for reducing risk and protecting operations.